

SPT & T News



Product
Preview p.42

Serving Installers, Dealers and Integrators Across Canada

Cisco rolls out IP cameras, access control

Products intended for campus, branch and mobile application

By Jennifer Brown

Cisco has announced two IP cameras and an access control system as part of its Cisco Connected Physical Security product portfolio, intended to "ease the convergence of Information Technology and physical security by allowing customers to integrate with existing physical security systems and IT infrastructures."

The cameras are the first of what the company says will be a whole line it plans to introduce over the next several years.

"We're excited about the line and we will be adding to it over the next year and a half," says Pete Jankowski, Chief Technology Officer for Cisco's physical security business unit. "We support other cameras but we thought it would be nice to put some Cisco secret sauce inside the camera and it's more network friendly with a more secure endpoint. That was really what we were driv-

ing for with our cameras."

Cisco's new high-definition and standard-definition IP camera uses the H.264 standard for video compression and a high-speed imager that captures video up to 1920 x 1080 at 30 frames a second. The Cisco HD IP camera has an optional high-speed DSP completely dedicated for intelligent video functions such as video analytics.

The Cisco Standard Definition (SD) IP Camera is available either as a wired Power-over-Ethernet (POE) or

Continued on p.8 >>



Fear and Loathing in parking lots

Spending too much on technology and not enough on planning is the wrong approach.

P.24

Photo by Greg Hecker

Intercon sold to ADT

End-users want to see integration on a higher scale, Brewer says

By Neil Sutton

FirstService Corp., which operates under the Intercon Security brand in Canada, said April 14 that it has agreed to sell its security division to ADT for US\$187 million.

The deal has been approved by the board members of both companies and is awaiting regulatory approval.

Frank Brewer, president and CEO of FirstService says the acquisition was a necessary step for the company to realize its growth potential. In a video that was released to FirstService staff and customers, Brewer says the industry "has not been able to deliver high level security integration on a grand scale."

In an interview with SPT News, Brewer said, "There's a void in that portion of the market. Customers are looking for a high level of systems integration, whether it be for IP products or complex products, but they're

Continued on p.10 >>



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Page 33



Company Profile

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